UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

In re:

Docket #1:19-cv-08655-

ROWE, ULKU, : LGS-GWG

Plaintiff, :

- against -

GOOGLE LLC, : New York, New York

January 5, 2021

Defendant.

TELEPHONE CONFERENCE

-----:

PROCEEDINGS BEFORE
THE HONORABLE JUDGE GABRIEL W. GORENSTEIN,
UNITED STATES MAGISTRATE JUDGE

APPEARANCES:

For Plaintiff: OUTTEN & GOLDEN, LLP

BY: CARA ELIZABETH GREENE, ESQ.

MAYA JUMPER, ESQ. SHIRA GELFAND, ESQ.

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APPEARANCES CONTINUED:	
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## INDEX

## EXAMINATIONS

WitnessDirectCrossDirectCross

None

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Exhibit Voir Number Description ID In Dire

None

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1
                           PROCEEDINGS
 2
             THE CLERK: In the matter of Rowe v. Google, LLC,
 3
    docket number 19-cv-8655.
 4
             Counsel, please state your appearances, starting
   with the plaintiff.
 5
             MS. CARA GREENE: Cara Greene of Outten & Golden
 6
 7
    for the plaintiff. And with me today is Maya Jumper and
    Shira Gelfand.
 8
 9
             MS. SARA TOMEZSKO: And for Google this is Sara
10
    Tomezsko of Paul Hastings. And I'm joined by Ken Gage of
11
    Paul Hastings, as well.
12
             HONORABLE GABRIEL W. GORESNSTEIN (THE COURT):
13
    I'm sorry, what's your name?
14
             MS. TOMEZSKO: Sara Tomezsko from Paul Hastings on
15
    behalf of Google.
16
             THE COURT: Okay. I didn't see your name in the
17
    letter, so spell your last name, please?
18
             MS. TOMEZSKO: Sure. It's T as in Tom, o-m, as in
19
    Mary, e as in Edward, Z as in Zulu, S as in Sam, K as in
20
    kangaroo, o.
21
             THE COURT: Okay. And you'll be speaking for the
22
    defendant?
23
             MS. TOMEZSKO: Yes, your Honor.
24
             THE COURT: And the subpoenaed person. Okay.
25
             All right, so we're being recorded. If anyone is
```

1 PROCEEDINGS not actually speaking, they should have their phone on 2 3 mute, and any recording of this proceeding or dissemination 4 by anyone else is strictly prohibited. All right, we're here based on a letter from 5 Google, I guess on behalf of themselves and Ms. Greene, and 6 7 a responsive letter from the plaintiff and reply letter, Dockets 62, 65 and 66. 8 9 I guess we'll -- I know the burden is on the 10 defendants, but you know, this is a Rule 45 subpoena. 11 so we're in a slightly different situation, and I have to 12 assure myself there's no undue burden on the person being 13 subpoenaed. And I know they have the burden on it, but I 14 think I probably have more questions right now for the 15 plaintiffs. So why don't we just start with them, and then 16 I'll hear from the defendants? 17 MS. GREENE: Yes, your Honor. This is Cara Greene 18 if Outten & Golden again for the plaintiff. I think, you 19 know, what we have here is someone who is a former 20 employee. And during the time she was employed by Google, 21 she was in a high leadership position. That is not and 22 should not be the, you know, be-all/end-all of the inquiry. 23 The cases that defendant cited in its reply letter are 24 supportive of the fact that highly-placed executives are 25 not immune from discovery, that they're not high-ranking

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1
                           PROCEEDINGS
 2
    corporate executives, they're not automatically given
 3
    special treatment to excuse them from being deposed. And
 4
    the real inquiry is whether an individual possess relevant
    knowledge and whether there's any potential possibility of
 5
    harassment or potential disruption of business.
 6
 7
             The case that defendants cite, Hallmark Licensing
 8
    LLC v. Dickens --
 9
                         If I can just take you on another
             THE COURT:
10
    track --
11
             MS. GREENE:
                           Sure.
12
             THE COURT: -- I'm not worried about the case law.
13
    The cases are all very fact specific. I'm really trying to
    figure out what she has to contribute, and it almost
14
15
    doesn't matter that she was a high-level executive; I would
16
    do this for any deponent. If they don't have anything to
17
    contribute to a deposition, then I'm unlikely to cause that
18
    deposition to occur. So I think I'd really like to focus on
19
    what her -- what can rationally be expected from the
20
    deposition from her and whether it has anything to do with,
21
    you know, your efforts to pursue your claims in this case.
22
             So why don't you start with your best-case
23
    scenario in terms of what you have reason to believe she
24
    knows and could offer a deposition that would make it more
25
    likely than not that, you know, your case is the way you
```

```
7
 1
                           PROCEEDINGS
 2
    say it is?
 3
             MS. GREENE: Thank you, your Honor. There is
    actually three different buckets of relevant information
 4
 5
    that Ms. Greene possesses. The first is relevant to the
    hiring and the role of our plaintiff and her comparators in
 6
 7
    the --
             THE COURT: Are you talking about her initial
 8
 9
   hiring?
10
             MS. GREENE: Correct. And the hiring of the
    comparators into --
11
12
             THE COURT: Wait. I've got to do this one piece at
13
    a time. So I assume you're starting with your best case,
14
    not your chronologically most early case. So if this is
    your best case, I really want to give you, you know, all
15
16
    the buckets. Let's start with that. So what is it?
17
             MS. GREENE: Well, I'm not sure, then, if we're
18
    not going chronologically, let's start with a different
19
    bucket. And that relates to the hiring of the financial
20
    services position and Ms. Rowe's complaints related to
21
    that, because those two really go together. Ms. Greene was
22
    involved in, first of all, setting the priority for the
2.3
    financial services vertical and the hiring for that
24
    position. She --
25
             THE COURT: Okay, and you know that --
```

```
8
 1
                           PROCEEDINGS
 2
             MS. GREENE: -- interviewed --
 3
             THE COURT: You know that because --
             MS. GREENE: We know that because of --
 4
             THE COURT: -- [indiscernible] testified to it?
 5
             MS. GREENE: -- I'm sorry. Yes, your Honor. I'm
 6
 7
    sorry, I don't mean to speak over you. It's hard on the
 8
    phone to know --
 9
             THE COURT: Yes, unfortunately, I can't control
10
    the phones in my office, so you just have to keep going.
11
             MS. GREENE: Sure. So Mr. Shaukat, who directly
12
    reported to Ms. Greene, testified at his deposition that
13
   Ms. Greene -- that the financial services vertical was a
14
   priority for Ms. Greene, first of all. Both the testimony
15
    of Ms. Greene through her deposition -- through her
16
    declaration, as well as Mr. Shaukat testimony, supports
17
    that she interviewed the final candidates. So the VP had a
    financial services position. There are documents in the
18
19
    record that evidence that Mr. Shaukat discussed Ms. Rowe
20
    with Ms. Greene in connection with the head of financial
21
    services position, as well as other candidates for that
22
    position. And again --
23
             THE COURT: Okay, so let's -- you know, I've read
24
    the letters very carefully; I've read the declaration
25
    several times. And you're really going to have to make a
```

9 1 PROCEEDINGS 2 better case for me, because the mere fact that she, you 3 know, let's just start with what you started with, you 4 know, talked about what had to be in the role of the director of this vertical whatever it is; that's not 5 terribly convincing to me that she has to be deposed on it 6 7 because it doesn't seem like this is an issue that you need her specific testimony on and that it has any great bearing 8 9 on your ability to prove your case. So you need to dig a 10 little into the weeds here, explaining why -- like, what is it she's going to testify that you could reasonably think 11 12 might be different from what you've already gotten in 13 deposition testimony. Be very specific; like, what -- I 14 know you can only speculate, but at least talk about the 15 areas of knowledge that she's going to have that will, you 16 know, make it easier for you to prove your case. 17 THE COURT: You're correct that it's without testi -- and deposing her, it's hard to know, but one would 18 19 assume that what qualifications were relevant to the role, 20 how she was --21 THE COURT: Okay, stop, stop, stop, I'm 22 going to do this one piece at a time. So the 23 qualifications for this position, you think that you have 24 not gotten the full answer from Shaukat as to what the 25 actual qualifications were; there aren't documents on this?

10 1 PROCEEDINGS They're things that only she would know? 2 3 MS. GREENE: As a decision-maker, as someone who was devising the strategies for the financial services 4 vertical, her perception specifically and her unique 5 viewpoint as to what made a candidate desirable and 6 7 qualified is relevant. You know, this is not a situation where this is a, you know, low-level position that's 8 9 being --10 THE COURT: Okay, but let's talk about -- I want to ask you why it's relevant because, presumably, whatever 11 12 she -- she was not -- never in fact made the final decision 13 about this because she left by the time it happened. 14 we're talking about something that she was involved in only 15 up to a point, that she communicated to the person who was 16 responsible for, you know, making enormous amounts of 17 judgments about who was going to be a finalist; in fact, 18 the only person [indiscernible] she was responsible in any 19 way for that. Why does it matter what her vision was? 20 MS. GREENE: As the person who was making, you 21 know, giving the final sign-off and interviewing the candidates, the final candidates -- and that's an important 22 23 point -- what the qualifications were matter because, to 24 the extent there's an argument that our client, that 25 defendants have asserted she wasn't qualified, that she was

1 PROCEEDINGS 11 a Level 8, that she didn't have it, if Ms. Greene were to 2 3 testify, you know, these are the things that I considered 4 important: years of experience and performing in this financial services industry, connections, whatever those 5 criteria might be that Ms. Greene was evaluating personally 6 7 in reaching a decision about whether someone was a good candidate for the position. That provides, then, you know, 8 9 criteria against which Ms. Rowe can be measured. And 10 that's important for purposes of establishing her 11 qualifications, both with respect to the financial services 12 vertical, but also with respect to whether she was 13 operating as someone who was at a Level 9, or perhaps even 14 higher, versus a Level 8. These claims are all --15 THE COURT: Hold on, hold on, hold on. I didn't 16 under the Level 8 [indiscernible]. Tell me about that 17 again. MS. GREENE: Sure. If I can just back up for a 18 19 moment, because I think there's some context that will help 20 in this conversation. When it came -- initially Ms. Rowe 21 has challenged the leveling that -- decisions that were made at the time of hire, i.e., that she should have been 22 23 hired as a Level 9 comparable to the men in the Level 9 24 position, as opposed to the Level 8. At the time then when 25 the financial services vertical head position was being

12 1 PROCEEDINGS 2 hired or recruited, interviewed, etc., Ms. Rowe became 3 concerned that her leveling as an eight was unfairly torpedoing her chances for that position; that she was not 4 being considered based on her true qualifications but on a 5 level that had been assigned to her improperly --6 7 THE COURT: Okay. I do recall this; I just didn't recall the Level 8 and 9 piece. That's how I got confused. 8 9 Okay, so I remember there were complaints in the email 10 about the initial hiring about the Level 8 or 9. So how 11 does that relate to what you were just talking about? 12 MS. GREENE: So with respect to the criteria that 13 Ms. Greene was applying or considering in connection with 14 candidates for the head of financial services vertical, 15 that puts out a criteria that's independent of the levels 16 potentially, but also relates to the levels in terms of how 17 Google assessed what level someone was operating at or was 18 working in. And so here it relates both to Ms. Rowe's 19 qualifications for the head of financial services vertical, 20 whether she was being adequately considered, whether she 21 was the most qualified individual for the position, as well 22 as whether she was properly leveled in the first place. 23 And then Ms. Greene did raise a complaint directly -- I'm 24 sorry, Ms. Rowe did raise a complaint directly to 25 Ms. Greene that she had been improperly leveled and that it

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1
                           PROCEEDINGS
                                                        13
    was impacting her consideration for the VP of financial
 2
 3
    services vertical --
             THE COURT: What does that have to do -- I thought
 4
    we were onto something, and now I've lost you. You know,
 5
    people complain to higher level people all the time; and
 6
 7
    that doesn't mean they have knowledge of anything. So tell
    me why that complaint, which I think Greene said she didn't
 8
 9
    specifically remember. I don't remember that. But what does
10
    that have to do with what we were just talking about?
11
             MS. GREENE:
                           That -- it relates to two things. One
12
    is the issue again of the qualifications for the role and
13
    whether Ms. Greene or Ms. Rowe met those qualifications and
14
    whether Ms. Greene understood her to meet the
15
    qualifications. Separately it also relates to what
16
    Ms. Greene --
17
             THE COURT:
                         What does it matter if she thought she
18
    met the qualifications if she's not the one who made the
19
    ultimate decision to fill that position, it happened after
    she left?
20
21
             MS. GREENE: At the time -- it goes to whether
22
    Mr. Shaukat was operating in a discriminatory fashion in
23
    his consideration of Ms. Rowe. Because if you have someone
24
    senior to him saying these are the qualifications and
25
    objectively Ms. Rowe meets those qualifications and you
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1
                           PROCEEDINGS
                                                        14
   have Mr. Shaukat saying something different, that
 2
 3
    contradictory testimony is evidence of pretext. It
    undermines Mr. Shaukat's --
 4
             THE COURT: Okay. So if the Shaukat --
 5
 6
             MS. GREENE: -- testimony on this point.
 7
             THE COURT: Okay. So your hope would -- again,
   putting it in the way -- the first hope that would happen,
 8
 9
    your hope is that if Rowe testifies, it might be that she
10
    will contradict what Shaukat said at his deposition
11
    testimony as to what she was expecting for a successful
12
    candidate in this position, is that right?
13
             MS. GREENE: Yes, your Honor. And now I understand
14
    what you're asking. Yes, Ms. Greene's testimony we hope
15
    will provide testimony that contradicts Mr. Shaukat's
16
    testimony, creating contradictions that are suggestive
17
   pretext, as well as support certain assertions we've made
    with respect to Ms. Rowe's qualifications for the position.
18
19
             THE COURT: Okay. And what about the fact that in
20
    her affidavit she says she has no recollection of
21
    [indiscernible]?
             MS. GREENE: Well, here I think that the case law
22
23
    is important because it supports that someone's
24
    statements -- and I'm again looking at the Hallmark case --
25
    that they don't have unique knowledge of relevant facts or
```

1 PROCEEDINGS 15 2 in this case don't remember that that's subject to testing 3 by the examining parties. The substitution of a declaration for deposition testimony without the benefit of the 4 documents, first of all, that might refresh her 5 recollection and, you know, artful questioning that might 6 7 solicit testimony that wouldn't be, you know, provided in the context of a declaration prepared by her own counsel is 8 9 supportive of her deposition moving forward. 10 THE COURT: Right. I mean, the problem is there's also case law that talks about, you know, how declarations 11 12 disclaiming knowledge in fact are effective, and there's 13 case law saying that's the sine qua non of winning such a 14 motion, and motions have been won on that basis. So it 15 can't be that it's useless, right? I guess I have to make 16 some judgment call on it. But the case law can't be that 17 it's meaningless to have such a declaration, is it? 18 MS. GREENE: I don't think that it's meaningless, 19 your Honor; but here the declaration outlines and supports 20 that we're saying with respect to the fact that she does 21 have relevant knowledge. She's saying I don't remember; 22 it's not that she's saying I had no connection to these 23 things. She's saying she doesn't remember. Here we have 24 documents that may be helpful in refreshing her 25 recollection, both with respect to the initial hiring

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1
                           PROCEEDINGS
                                                        16
 2
    decisions in OCTO as well as with respect to the financial
 3
    services vertical position as well as Ms. Rowe's complaint
 4
    of discrimination. And, you know, we should be able to
   present her with those documents, ask questions that may
 5
    refresh her recollection and get her full testimony on
 6
 7
    these subjects.
             THE COURT: Okay. Are you ready to go to another
 8
 9
   bucket, or is there more in this one?
10
             MS. GREENE: Again, looking at the exhibits that
    we submitted in connection, there are documents that
11
12
    support our position, so I would just note that for your
13
    Honor's consideration.
14
             THE COURT: Are you talking about Exhibits 7, 8
15
    and 9?
16
             MS. GREENE: As well as Exhibit 6, your Honor,
17
    which is the recruiters --
18
             THE COURT: But, you know, I looked at the -- I
19
    saw you cited to 7, 8 and 9, and I was very interested in
20
    what they might say. And I know they're -- I mean,
21
    temporarily retrieving them is futile -- but I didn't
22
    know -- you didn't cite me -- they're many pages long, and
23
    you didn't cite me -- it seems to me you cited me to the
24
    first page of each. Is that where I was supposed to be
25
    looking?
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1
                           PROCEEDINGS
                                                       17
 2
             MS. GREENE: No, I apologize, your Honor, that we
 3
   didn't --
             THE COURT: I didn't see anything there. So let's
 4
   just take Exhibit 7. What page should I look at in
 5
   Exhibit 7, what you were talking about?
 6
 7
             MS. GREENE: Yes, your Honor, give me one moment
   to direct you to that specific page.
 8
 9
             So with respect to Exhibit 7, if you look at the
   page Bates stamped GoogRowe0056523.
10
11
             THE COURT: Okay. There's a bunch of rows. What
    row number should I look at?
12
13
             MS. GREENE: The final row, dealing with --
14
             THE COURT: Okay. Dealing with -- yes, yes, that's
15
    there. Hold on. Hold on. Okay, well, this is one of those
16
    two finalists, right?
17
             MS. GREENE: Correct. And then the next page is
    another finalist.
18
19
             THE COURT: So what is this going to -- I mean,
20
    what is this going to -- this is already laid out in the
21
    letters and I think, conceivably in the declaration of
22
    Shaukat, was it not, that these interviews were taking
23
   place?
24
             MS. GREENE: Correct. But this demonstrates that
25
   Ms. Greene was really involved in this process, right? The
```

1 PROCEEDINGS 18 2 interview request, understanding of the candidates, she did 3 indeed interview them. THE COURT: No, no, no, I'm asking what this 4 exhibit adds to what was already in the letters and in 5 Shaukat's declaration. That's what I thought you were 6 7 telling me, was that somehow what we see in here is either going to refresh her in some way that these don't or that 8 9 it's going to provide additional information that's not 10 already subsumed in Shaukat's declaration. Is there 11 something like that in these exhibits? 12 MS. GREENE: So, for instance, at Ms. Greene's 13 deposition, asking her -- again, this is a document 14 received, Diana Mayfield, "She was a no quantity. What 15 does that mean? What did you -- we're very high on her 16 candidacy. What was your understanding of why they were 17 high on her candidacy? What were the qualifications that 18 made her, you know, an excellent candidate? What was 19 communicated to you from Mr. Shaukat about why she was an excellent candidate or why you're high on her candidacy?" 20 21 Then --22 THE COURT: Did you ever ask Shaukat as to how 23 that particular box got worded; was that something he 24 worked or that someone else worded that -- I mean, is there 25 any evidence Greene wrote that?

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1
                           PROCEEDINGS
                                                        19
 2
             MS. GREENE: Greene did not write this.
                                                       This is a
 3
    document that was provided to Greene --
 4
             THE COURT: Right. So that's what I'm trying to
    understand.
 5
 6
             MS. GREENE: -- from Julie Wong.
 7
             THE COURT: I understand that --
             MS. GREENE: But this is not.
 8
                          That's why I'm trying to figure out
 9
             THE COURT:
10
    why this -- it's one thing to ask someone about something
11
    they wrote, but it's quite different to ask something about
12
    something someone wrote to them. And it's -- what this is
13
    something that someone whom you deposed wrote, and that's
14
    the person who would know what this meant.
15
             MS. GREENE: Well, that's -- I'm sorry, that's not
16
    actually the case. This is an email from Julie Wong, who is
17
    not someone we deposed, but she --
             THE COURT: Well, okay, we can talk about that.
18
19
    The question is does Ms. Wong, who does she get that from;
20
    does she write it herself. And that, maybe you're telling
21
    me that Wong needs to be deposed. That may be a case for
22
    Wong. I don't have to worry about that now, but it's not
2.3
   much of a case for Greene.
24
             MS. GREENE: Your Honor, respectfully, the issue
25
    with Ms. Greene is to what her understanding was with
```

```
20
 1
                           PROCEEDINGS
   respect to why Diane Mayfield was a likely finalist for the
 2
 3
   position, what made her qualified. And, again, I'm
 4
    interested in particular in Ms. Greene's understanding,
   Ms. Greene's knowledge.
 5
             THE COURT: I understand that. And it would be one
 6
 7
    thing if we were in a vacuum of facts here, but I thought
 8
    that it had been established that Shaukat chose these
 9
    finalists and asked Rowe to interview them. Was that not
10
    established in Shaukat's deposition?
11
             MS. GREENE: Shaukat did ask Ms. Greene to
12
    interview these candidates; but, for instance, asking
13
   Ms. Greene what Mr. Shaukat communicated to her in
14
    connection with that, because they did have conversations
15
    around this. My point with respect to this document was
16
    that, while Ms. Greene says she may not recollect, when
17
    presented with a document like this, do you recall
18
    receiving this document? Do you recall that there was an
19
    interview request for you to interview Ms. Mayfield? Does
20
    that refresh your recollection about why you were asked to
21
    interview her? What was communicated to you at the time
    you were asked to interview her?
22
23
             THE COURT: Okay, let's talk about --
             MS. GREENE: That's the benefit of this document.
24
25
             THE COURT: Let's talk about those two things, why
```

1 PROCEEDINGS 21 2 you were asked and what was communicated to you. The 3 second one perhaps I understand. Why you were asked, I 4 don't understand, because only Shaukat knows why she was asked. Now, what Shaukat then said to her about Mayfield, 5 obviously, you asked Shaukat or you had the opportunity to 6 7 ask that. And then in terms of, you know, what he said, now we're back to this hope that, you know, what she remembers 8 9 may be different from what he recollects. And I understand 10 that, and I'm still a little concerned about the fact that she said, you know, "I don't have any memory." And it's 11 12 hard to know why something like this is going to jog her 13 memory when she's already been shown Shaukat's deposition 14 about this sequence of events and it hasn't. I mean, I'm 15 not saying it's impossible, but do you see my problem? 16 MS. GREENE: Uh --17 THE COURT: And can you alleviate it? 18 MS. GREENE: Your Honor, I would say that there 19 are other documents, as well, including one where 20 Mr. Shaukat communicates to Ms. Greene particularly with 21 respect to Ms. Rowe and her consideration for the role that 22 may -- I think the cumulative impact of these documents may 23 trigger Ms. Greene's memory to the extent that she doesn't 24 independently recall facts between now and the deposition. 25 I've, you know, taken enough depositions to know that when

```
22
 1
                           PROCEEDINGS
 2
    someone is sitting there being deposed by the other side,
 3
    they sometimes, you know, recollect things that they
    independently wouldn't have recollected.
 4
             This is -- the prejudice here is very small where
 5
   we're talking about a remote deposition that can be
 6
 7
    scheduled around Ms. Greene's schedule. It's not a full-day
    deposition. I think we've indicated as much to the other
 8
 9
    side; and given, you know, that there are discrete buckets
10
    of information that she possesses here. And so, you know,
    under the circumstances where there are, again, multiple
11
12
    areas of inquiry of which she possesses unique and
13
    independent knowledge, where that knowledge may serve to
14
    contradict the testimony of Mr. Shaukat and support
15
   Ms. Rowe's testimony, the -- I think the balance weighs in
16
    favor of the deposition moving forward.
17
             THE COURT: Okay. I haven't finished with the
   buckets yet. Are we finished with the search for the VP?
18
19
             MS. GREENE: Again --
20
             THE COURT:
                          Should we --
21
             MS. GREENE: -- beyond what's in the exhibits that
22
    are cited in the letter, yes, your Honor.
23
             THE COURT: Okay. So we talked about what's your
   next best bucket?
24
25
             MS. GREENE:
                          The next bucket would be with respect
```

```
1
                           PROCEEDINGS
                                                       23
   to the hiring of individuals into the OCTO position,
 2
 3
   Ms. Greene -- I'm sorry, Ms. Rowe and her comparators.
 4
   Ms. Greene concedes that she was involved in the hiring --
             THE COURT: So this goes to Greene's initial hire?
 5
             MS. GREENE: Rowe's initial hire, yes, your Honor.
 6
 7
             THE COURT: I'm sorry, Rowe's initial hire. Okay.
    So this is the start of the leveling issue, is that it?
 8
 9
             MS. GREENE: Correct, your Honor.
10
             THE COURT: Okay. Give me a second to look at my
11
    notes.
12
             Okay, yes, so we had another problem here. You
13
    cite to Exhibit 6, and I didn't know what page you were
14
    citing to.
15
             MS. GREENE: If your Honor gives me one moment, I
16
    can direct to the specific --
17
             THE COURT:
                         Take your time.
             MS. GREENE: So, your Honor, if you turn to the
18
19
    page Bates stamped GoogRowe00018000 --
20
             THE COURT: Okay, hold on. Okay. And where on
21
    that page should I look, the one at the bottom?
22
             MS. GREENE: The last bullet, your Honor.
23
             THE COURT: [indiscernible]?
24
             MS. GREENE: Yes, the sub-bullet under that. So
25
   just as context, this is notes from an HR interview with
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24
 1
                           PROCEEDINGS
 2
    Jenny Burgess, who was the recruiter involved in the OCTO
 3
    hiring. And the bottom bullet notes, "Leadership candidates
 4
    don't go to HC."
             THE COURT: Let me just read it.
 5
             MS. GREENE:
 6
                           Sure.
 7
             THE COURT:
                          What's Urs?
             MS. GREENE: Urs is a senior member of Google's
 8
    leadership team.
 9
10
                         Okay. So my recollection on this was
             THE COURT:
11
    that you had -- there was testimony from others about this
12
    process. And I don't remember now who that is. Maybe I
13
    should hear from the defendants. But you might as well
14
    address it, too.
15
             MS. GREENE: Yes, your Honor. There has been
16
    multiple and sometimes conflicting testimony about the
17
    approval process for hiring levels. Mr. Graniss presented a
18
    pocket that included a level designated for the proposed
19
    candidate. There has been testimony that that packet went
20
    to a hiring committee. Ms. Burgess indicated that for
21
    leadership candidates like Ms. Rowe, it didn't go to a
22
    hiring committee for approval and for ultimate decision-
23
    making as to the level; it went straight to Diane. And
24
    Diane inserted herself to review and approve and then pass
25
    up to Urs for final approval. And so that's -- you know,
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                           PROCEEDINGS
 2
   not consistent with the hiring committee approach that
 3
    others testified to. But Ms. Burgess would, as a
    recruiter, have the most direct knowledge, and her
 4
    indication to HR and she at her deposition said that these
 5
    were accurate notes, was that Diane was the who reviewed
 6
 7
    the packets with respect to the OCTO candidates and
 8
    approved them for Urs's final approval.
 9
                        Okay. And, of course, we have
             THE COURT:
10
   Ms. Greene's statement she has no recollection of the 2016
11
   hiring or compensation at her level.
12
             MS. GREENE: So here, your Honor, is where
13
    actually showing those hiring packets that she would have
14
    reviewed to Ms. Greene may refresh her recollection as to
15
    those hiring packets, as to the candidates and as to the
16
    prospective levels and things that she considered or did
17
    not consider in approving the leveling recommendations.
             THE COURT: Okay. Anything else on the OCTO hire?
18
19
             MS. GREENE: Ms. Greene herself acknowledges that
20
    she was involved in at least the hiring of at least one of
21
    Ms. Rowe's comparators.
22
             THE COURT: You're talking about --
2.3
             MS. GREENE: And so that is someone --
24
             THE COURT: -- a senior engineer?
25
             MS. GREENE: Yes, your Honor. So that is someone
```

26 1 PROCEEDINGS 2 to whom she has personal knowledge as to whether -- and ask 3 her questions that would relate to whether or not he is a 4 comparator and is performing work of a similar nature to Ms. Rowe would be relevant for purposes of establishing the 5 equal pay claims. It also is relevant with respect to 6 7 Google's defenses on the equal pay claims and whether in 8 fact they were following in a bona fide process or 9 considering bona fide defenses in making those leveling 10 decisions. 11 THE COURT: Okay, do you want to do the remaining 12 bucket? 13 The remaining bucket relates to MS. GREENE: 14 Ms. Greene's complaint of discrimination -- I'm sorry --15 Ms. Rowe's complaint of discrimination to Ms. Greene. And 16 to your Honor's point earlier that, you know, people can go 17 to the highest levels. And that's true, but here there's a 18 distinction in that Ms. Greene was Ms. Rowe's skip level 19 manager, meaning that it was her manager's reporting 20 manager. And so here a complaint of discrimination is not 21 simply to, you know, the CEO; it's to her skip level 22 manager. And what her skip level manager did in response 23 to that complaint of discrimination goes to any defenses 24 that Google may assert. It goes to things like an 25 assessment for punitive damages. If the skip level manager

27 1 PROCEEDINGS 2 did not take the steps that she should have taken in 3 responding to that complaint of discrimination, that's 4 relevant for purposes of those claims and potential assessment of punitive damages. 5 6 THE COURT: Okay. I'll hear from the defendant. 7 MS. TOMEZSKO: Thank you, your Honor. This is Sara Tomezsko from Paul Hastings. 8 9 If I may, I would like to address the buckets in 10 the same order as Ms. Greene has addressed them. And so we'll start with the hiring of the head of financial 11 12 services. Plaintiff is speculating that Mr. Shaukat, who 13 was the hiring manager for the role and has testified under 14 oath that he was the ultimate decision-maker for the role, 15 there's no evidence that he applied any different criteria 16 than Ms. Greene would have applied. So the fact that he 17 might or that she might provide conflicting testimony, as you indicated before, is purely speculative; and plaintiff 18 19 can only speculate to that. She can't point to any evidence 20 that there are different criteria applied. 21 But even so, let's just assume for argument's sake that she had in her mind a different set of criteria that 22 23 she would have preferred the ultimate candidate for the 24 role to possess, I still don't see how that advances either 25 plaintiff's claim or our defenses because she did not

28 1 PROCEEDINGS 2 participate in the decision as to whether Ms. Rowe, the 3 plaintiff, would get this role. That was Tariq's decision that made after --4 THE COURT: I think I -- I mean, I remember 5 pointing that out, but I think the plaintiff's answer is, 6 7 well, I want to know if Shaukat is honestly telling me this. And if it turns out Greene communicated something 8 else to him, then that would suggest that what he's saying 9 10 is untrue and he was applying, you know, some other 11 criteria. I think that's the point, not -- they admit that she said that Greene is not the final, you know, decision-12 13 maker on the hire. 14 MS. TOMEZSKO: So for argument's sake, your Honor, 15 let's assume that she did have different criteria, I still 16 don't see what that shows to advance plaintiff's claim. 17 She claims that it might indicate that Tariq Shaukat was acting with some sort of discriminatory animus, but 18 19 discrimination on what basis. She's claiming here that 20 there's discrimination on the basis of her gender. 21 he was applying different criteria but he still identified 22 two women finalists to be interviewed and potentially take 23 the role over Ms. Rowe, then whatever criteria she was 24 applying in the world wouldn't suggest that Tariq made his 25 decision based on Ulku's gender. It just doesn't make sense

29 1 PROCEEDINGS in that regard. 2 3 THE COURT: Okay. Keep going. MS. TOMEZSKO: And she mentioned that, you know, 4 5 whether there are qualifications that Ms. Greene might have had in mind for someone who was the head of financial 6 7 services. That's a different position that plaintiff sought but never had. And so whether plaintiff was 8 9 qualified for that role has no bearing on whether she was 10 appropriately leveled as a Level 8 or a Level 9 for the role she had. I'm not seeing a connection between the 11 12 criteria that Diane Greene might have had in her mind, to 13 the extent that it was even different from what Mr. Shaukat 14 had in mind, for a different role has any relevance to 15 whether the initial hiring determination made about two 16 years earlier was well-founded. I don't think there's a 17 connection there, and I don't think that deposing Ms. Greene on that issue is going to shed light on the 18 19 leveling decision separate and apart from the hiring of the 20 head of financial services role. 21 And to the extent that she would like to ask, you 22 know, and understand what Mr. Shaukat told Ms. Greene about 23 Ms. Rowe, the plaintiff's, candidacy, she should ask and 24 has asked Mr. Shaukat, not to the extent, as you point out, 25 that Ms. Greene recalls something different. Number one, I

30 1 PROCEEDINGS would say that's a low probability because she reviewed 2 3 Tariq's declaration basically stating, you know, what he 4 discussed with Ms. Rowe and the hiring process for that role, that she reviewed that and says she has nothing more 5 to add and no unique knowledge beyond that. But even if she 6 7 did have different criteria, again, it does not suggest that Mr. Shaukat acted with discriminatory animus, and it 8 9 doesn't advance Ms. Rowe's claim on any of the causes of 10 action that she put forward. 11 We have completely covered this in depositions 12 with Mr. Shaukat, Mr. Stuart Vardaman, who was the 13 executive recruiter working with Mr. Shaukat for the role, 14 to fill the role. And it's laid out in Ms. Greene's 15 deposition that she just simply doesn't recall, even when 16 presented with the information that Mr. Shaukat put into 17 the record about his involvement, his role, and his 18 discussions with Ms. Greene about the topic. 19 Unless you have further questions about that 20 bucket, your Honor, I'd like to move onto the leveling 21 decision. 22 THE COURT: Keep going, yes. 23 MS. TOMEZSKO: Sure. So plaintiff has reviewed 24 Jenny Burgess, who, as Ms. Cara Greene has indicated was 25 the recruiter who worked with the hiring manager and others

1 PROCEEDINGS 31 to fill the role of the director of the Office of the CTO. 2 3 So this is the role that plaintiff was initially hired into and that some of the men who performed the role under a similar title were hired into, as well. There's no evidence 5 that Diane Greene actually made any determinations with 6 7 respect to their compensation or their level for either plaintiff or any of her comparators. She clearly was not a 8 9 decision-maker because there is no testimony showing that 10 she was nor any documents showing that she was a final 11 decision-maker as to levels. And even when asked about it 12 in preparation for her declaration, she doesn't recall 13 weighing in on anyone's level or anyone's compensation and 14 believes those decisions were made by others. Jenny 15 Burgess, in her deposition, testified that Diane Greene had 16 access to hiring packets, but there's no evidence that she 17 actually reviewed them; and there's certainly no evidence 18 that she actually reviewed the hiring packet of the 19 plaintiff here, which is the decision that we need to focus 20 on in order to prove a discrimination claim. 21 Now, yes, she was tangentially involved in the 22 decision to hire one of the senior engineers that Ms. Rowe 23 claims is a comparator, but if you read her declaration, it 24 shows that she was involved in a very specific and very 25 narrow piece of that one decision, and it had to do with

32 1 PROCEEDINGS 2 the fact that he was being hired from a customer. So the 3 only involvement that she had was making sure from a 4 business perspective this would be an appropriate action for Google to take, to essentially hire away the senior 5 engineer from one of their customers, who was an early 6 7 adopter of Google Cloud. But even there she says she doesn't recall having any input into that senior engineer's 8 9 compensation or level upon hire; it was more along the 10 lines of is it okay to hire him away from a customer. And I 11 don't think, now that that is in the record, there's any 12 additive value in deposing Ms. Greene about that decision 13 because she's already laid out everything she knows about 14 it here. 15 And, finally, to the -- address the fact that 16 Ms. Rowe had in an email raised concerns about her initial 17 leveling decision -- this was on November 17, 2018 --18 there's -- we have already showed her that email. It was an 19 exhibit to Tariq's declaration submitted in support of this 20 motion. She reviewed it. She said she doesn't recall 21 receiving it. And what she does recall is at the time that 22 that email was sent to her and Mr. Shaukat, that she had 23 announced her departure from Google Cloud and was busy 24 making preparations to exit the company. So it doesn't 25 follow that she would have necessarily been, number one,

33 1 PROCEEDINGS 2 super focused on this email and would have done anything 3 about it, given that she knew that, number one, Mr. Shaukat 4 was also copied on it and as plaintiff's direct manager would have been in a better position to deal with it; and 5 also, the fact that it had already been raised to HR and HR 6 7 was investigating it. What more does plaintiff think that Ms. Greene 8 9 will say or could possibly say to advance an argument for 10 punitive damages? She was preparing to leave the company; someone else was copied on the email, someone in a better 11 12 position to handle it; and HR was in the process of

13 investigating. There's nothing more that deposing

14 Ms. Greene is going to add here.

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And so, with all of that, I think the evidence is clear that we have the benefit of a fulsome discovery record here. Plaintiff has deposed nine people, nine fact witnesses who were intimately involved in the decisions at issue here. They have testified to various extents that they did not have any communications with Ms. Greene about these decisions. And to the extent that information about the decisions was made available to her as a senior executive doesn't suggest that she has anything unique to add to this case that's going to advance the ball one way or the other for plaintiff or defendant. And given all that

34 1 PROCEEDINGS 2 and the fact that so much discovery has taken place that 3 the limited value of any deposition testimony that 4 Ms. Greene can offer is far outweighed by the disproportionate impact that another deposition will have 5 on this case, particularly where she has already said under 6 7 oath she doesn't recall anything about these decisions that 8 happened years ago. 9 THE COURT: Okay. You know, there's the fact that 10 she's now a third-party witness, which brings in a Rule 45 11 standard. But there's also the fact that the sort of 12 theory of the case law in terms of high-level depositions 13 is that the person is too busy to be deposed. And you've 14 given us nothing on that. I assume that was intentional. 15 But you would have to admit that that detracts from the 16 principle in many of the cases, which is these executives 17 have other things they have to focus on. I don't have that 18 here. 19 MS. TOMEZSKO: I would disagree, your Honor. I think the cases are clear that being busy alone is in 20 21 itself not enough to justify not taking a deposition, 22 right? So it can't be the case just that being busy is the 23 gravamen of the reason why a senior executive would not be 24 deposed. And even if she is not busy with Google matters 25 presently, she is still a well-known name in the industry,

1 PROCEEDINGS 35 2 and she does have another position with MIT at the moment. 3 So clearly, she is busy but maybe not on Google efforts. 4 But more importantly than that, the fact that she is so far removed from these decisions, at least one level 5 in each case, and she doesn't have additional relevant 6 7 testimony to add, I think that is really where the case is centered, on the fact that you have to, if you're in a 8 9 position, a senior executive position, which by virtue of 10 just being a senior executive would suggest that you are not intimately involved in these decisions, that you have 11 12 delegated and relied upon your subordinates, who are 13 themselves executives, to actually implement and undertake, 14 that if you don't have unique knowledge, the deposition is 15 unwarranted. And we just don't think that she's presented 16 any evidence that Diane Greene is going to have unique 17 knowledge here that would warrant the deposition, so we 18 don't think she's entitled to it. 19 THE COURT: All right, Ms. Greene? 20 MS. GREENE: Yes, your Honor. If we look at 21 Ms. Greene's declaration, I think it's very important to 22 note how it's been crafted. For instance, in paragraph six 23 she says, "I have no recollection of approving hiring packets." She doesn't say, "I did not approve hiring 24 25 packets, " or, "I was not involved in that." She's saying,

36 1 PROCEEDINGS you know, I have no recollection, except for one senior 2 3 engineer. Right? So she recalls with specificity one. We 4 should be able to test her on that. In seven she says, "I have no specific 5 recollection of being involved in any decision as it 6 7 relates to plaintiff, Ulku Rowe's hire." That suggests she 8 may have a general recollection, and that's a general 9 recollection we should be able to question her about. 10 With respect to the leveling decision, I think it 11 very much matters if she disputes or disavows that she 12 had -- that she was the one who approved the leveling 13 decision, that is absolutely relevant to the defenses that 14 Google might assert with respect to the leveling decisions, 15 because it throws into question whether there was a 16 process, in fact, that they were following; whether it was 17 a subjective decision that was outside of their ordinary 18 processes. And so given that Jenny Burgess has pointed to 19 Ms. Greene as the decision-maker with respect to this 20 process outside of what would ordinarily be in the hiring 21 committee, we should be able to test her. And whatever her testimony is, whether it's, "I don't recollect," whether 22 23 it's, "No, I was not involved," or, "Yes, I was involved," 24 is going to be relevant to the claims and defenses in this 25 matter.

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                           PROCEEDINGS
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             THE COURT:
                          Well, I mean, you have the testimony
 3
    that she doesn't have those recollections, right?
             MS. GREENE: Well, we have the testimony that she
 4
   doesn't have a specific recollection. We don't know what
 5
   her general recollection is, and we don't know what her
 6
 7
    recollection may be when actually presented with the
    documents that Ms. Burgess said she reviewed. Actually
 8
 9
    looking at the hiring packets may very well trigger and
10
    refresh her recollection. We know that, you know, memories
11
    are not exact. For instance, Mr. Shaukat at his deposition
12
    did not recall the conversation that he later mentioned in
13
   his declaration that he had with Ms. Greene. So, you know,
14
   memories are subject to revision and recollection and
15
    refreshing of that recollection. And that's why there are
16
    depositions. It's why there's not simply each side doesn't
17
    put forward declarations from their witnesses and why the
    other side has an opportunity to test, to probe, to present
18
19
    documents that may change, alter or refresh the
20
    recollection.
21
             THE COURT:
                          Okay.
22
             MS. TOMEZSKO: May I respond, your Honor, to that
23
   point?
                          Sure. Go ahead.
24
             THE COURT:
25
             MS. TOMEZSKO: I don't think there's any testimony
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PROCEEDINGS 38

in Jenny Burgess's deposition that she was a decision—

maker. The only thing that Jenny says or Ms. Burgess says

4 is that she had access to the information. She then goes on

5 to say in her deposition that Will Graniss as the hiring

6 manager made the final leveling recommendation.

And so let's assume that Diane Greene did look at the packet and she accepted someone else's recommendation, okay, you've already had the opportunity to depose the individual who made the recommendation in the first place, and there's really nothing to suggest that she did get involved in plaintiff's hiring recommendation at all. You do have both her general and her specific testimony on this point. Paragraph six is that she has no recollection of approving hiring packets for anyone hired into OCTO except for one senior engineer. That is a general understanding of what she remembers, which is to say nothing about being involved in this process. Then you have her specific testimony that she has no specific recollection of being involved in any decision as it relates to plaintiff, Ulku Rose's hire.

So I don't hear anything from plaintiff suggesting that a deposition of Diane Greene is going to give us more information than what has already been in the record through her declaration.

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                           PROCEEDINGS
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 2
                          I'll give Ms. Greene another chance to
             THE COURT:
 3
    respond, if she wants.
             MS. GREENE: I would just note, your Honor, that,
 4
    again, Ms. Burgess, in communicating to HR, indicated that
 5
    it was Ms. Greene who made the signoffs. What --
 6
 7
             THE COURT:
                          Did you --
             MS. GREENE: -- independent factors she
 8
 9
    considered --
10
             THE COURT: -- did you depose Ms. Burgess?
11
             MS. GREENE: We did.
12
             THE COURT: Did you ask her about what Greene's
13
    involvement was?
14
             MS. GREENE: We -- your Honor, I don't have that
15
    deposition in front of me. I do know, though, that she -- I
16
    recall asking her with respect to her indication to HR that
17
    it was Ms. Greene, whether that -- what she said to HR was
18
    accurate. I do recall her saying that, yes, that was
19
    accurate. And so it would have been Ms. Greene who
20
    reviewed and approved the recommendation.
21
             On that point with respect to the recommendation,
22
    it was simply a recommendation. Ms. Greene would have had
2.3
    to make an assessment whether to accept that recommendation
24
    or not, and what factors she considered in evaluating
25
    whether the recommendation was appropriate with respect to
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                           PROCEEDINGS
                                                        40
 2
   the leveling is relevant with respect to the affirmative
 3
    defenses that Google might assert and has asserted, in
    fact, in their answer.
 4
             THE COURT: I'm trying to follow this last point.
 5
    So you're saying she approved the packet; is that what this
 6
 7
   person testified to, that Greene was approving these
 8
   packets?
 9
                           The recommendation that she reviewed
             MS. GREENE:
10
    them, approved them, and passed them onto Urs.
11
             THE COURT:
                        Okay. And you said that's going to --
12
    the part you said at the end, that that's going to affect
13
    their defenses --
14
             MS. GREENE: The affirmative defenses --
15
             THE COURT: -- what were you referring to?
16
             MS. GREENE: -- yes, your Honor. So with respect
17
    to equal-pay claims, the affirmative defenses that the
18
    decision -- that the inequity between the compensation is
19
    the result of a seniority-based system, a production-based
20
    system, a performance-based system or any other factor
21
    that's relevant to the job. And that's a very loose
    statement of the affirmative defenses. But Ms. Greene as
22
23
    the decision-maker will have testimony about whether she
24
    was considering in fact any of those things in approving
25
    the leveling decision or not. If she says, you know, "I was
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1 PROCEEDINGS 41 2 not considering that; I was not given, you know, any 3 specific criteria with respect to why this leveling 4 recommendation was made," than as the person who made the decision with respect to leveling, she won't be able to 5 assert that it was based on a performance-based system, for 6 7 instance. These are affirmative defenses, and the decisionmaker with respect to leveling is in a unique position to 8 9 know what factors they considered in making that final 10 decision with respect to leveling. 11 THE COURT: Ms. Tomezsko, do you -- I know you say 12 she doesn't recollect it, but is there some other response 13 to that point? 14 MS. TOMEZSKO: Yes, your Honor. I actually do have 15 Jenny Burgess's deposition in front of me, and nowhere does 16 she say that Diane Greene was a decision-maker in the 17 process. I can tell you what she does say. She does say 18 that she doesn't know if Ms. Greene reviewed all the 19 packets for the technical director candidates, just that 20 she had access to them. And she identifies that there were 21 others who may have made the leveling decision. But she 22 never names Ms. Diane Greene as the person who did. She 23 said that the decision -- when asked was the decision about 24 the level approval documented anywhere, Ms. Burgess replied 25 under oath, yes, in G-Hire. Plaintiff already has the G-

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42
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                           PROCEEDINGS
 2
   Hire documents that Ms. Burgess was referring to there. And
 3
   Ms. Greene's name as a decision-maker appears nowhere in
    those documents.
 4
             So she already has said that she does not have a
 5
    recollection of any of the specific items that plaintiff
 6
 7
    just raised. I don't see why we would make her sit for a
    deposition to just repeat that, and I don't think that
 8
 9
    putting hiring packets in front of her that she simply
10
    doesn't recall is going to do anything but waste the
11
    parties' time here.
             THE COURT: Ms. Tomezsko, just quickly, if you
12
13
    want to say anything else? If you've said it all, you don't
14
    have to say anything.
15
             MS. TOMEZSKO: I'm fine, your Honor. Thank you.
16
             THE COURT: Folks, give me just one minute, all
17
    right?
18
             MS. GREENE: Yes, your Honor.
19
              (Brief silence.)
20
             THE COURT: All right, everybody. You know, this
21
    is a very fact-specific determination, and I'm not going to
    go over all the facts, because they've been articulated by
22
23
    the parties. But I've made my judgment, and I'm going to
24
    grant the application for a Protective Order and deny
25
    plaintiff's request to take this deposition. I'm doing this
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1
                           PROCEEDINGS
                                                        43
 2
   on the basis of the fact that this is, you know, now a
 3
   person who's no longer associated with Google, she's a
 4
    recipient of a third-party subpoena. There's a special
    level of solicitude that goes along with that. I've
 5
    evaluated the importance of the discovery and also
 6
 7
    evaluated her declaration regarding her lack of knowledge,
    considering the burden, and I don't think that the benefit
 8
 9
    of this potential discovery, I find it to be very minimal.
10
   And it doesn't outweigh the burden on Ms. Greene.
11
             So that's my ruling, everyone. Anything else we
12
    need to do during this conference? Anything from
13
    plaintiff's side?
14
             MS. GREENE: Your Honor, I would just note that we
15
    filed a pre-motion letter on another topic, which is
16
    awaiting your Honor's direction with respect to whether
17
    there will be a full briefing on that motion. And --
18
             THE COURT: Hold on, hold on, hold on. Give me a
19
    second or tell me what it is.
20
             MS. GREENE: This is with respect to discovery
21
    related to comparators and --
22
             THE COURT: Was there a response yet, or have I
23
    just missed it --
24
             MS. GREENE: There has been a response.
25
    initial docket number I believe is Docket 79, and the
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1
                           PROCEEDINGS
                                                        44
 2
    response is Docket 84. And this was just before the
 3
    holidays, so --
             THE COURT: Okay. All right. So I guess we'll --
 4
 5
    I'll probably set up a call on that unless I can do it on
    the papers. Thank you for reminding me.
 6
 7
             MS. GREENE: And then, as well, we have another
 8
   motion to supplement the pleadings, which will be fully
 9
   briefed today. I believe our reply is due today. And so if
10
    your Honor desires oral arguments, it may be possible to
11
    combine those two, the two pending motions.
12
             THE COURT: Okay, I'll look into that, as well.
13
             Anything else from plaintiff's side?
14
             MS. GREENE: Nothing else from plaintiff. Thank
15
    you, your Honor.
16
             THE COURT: From defendant?
17
             MS. TOMEZSKO: Nothing further from defendant.
18
    Thank you, your Honor.
19
             THE COURT: All right. Thank you. Good-bye.
20
              (Whereupon, the matter is adjourned.)
21
22
23
24
25
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2	
3	<u>CERTIFICATE</u>
4	
5	I, Carole Ludwig, certify that the foregoing
6	transcript of proceedings in the case of Rowe v. Google
7	LLC, Docket #19-cv-08655-LGS-GWG, was prepared using
8	digital transcription software and is a true and accurate
9	record of the proceedings.
10	
11	
12	Carola Ludinia
13	Carole Ludwig Signature
14	Carole Ludwig
15	Date: January 18, 2021
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